

SCHEDULE

→ Tuesday, October 10

- 8:00 am Continental Breakfast (provided)
- 8:30 am Opening Session - Growth: Igniting a Transformational Mindset
- 9:30 am Consumer Panel - Downsizing Insights, Experiences, and Wisdom
- 10:45am Expert Panel - Serving as the Hub of the Relocation Experience
- 12:00pm Lunch
- 1:30 pm General Session - Mastering the Art of Downsizing: Helping Seniors Transition with Ease
- 2:45 pm Consumer Panel - Empowering Seniors through Education
- 4:00 pm Expert Panel - Growing Your Mature Market Niche: Unlocking the Power of Educational Seminars
- 7:00 pm BONUS SESSION

→ Wednesday, October 11

- 8:00 am Continental Breakfast (provided)
- 8:30 am General Session - Mastering the Lead Attraction Funnel for Pipeline Development
- 9:30 am Mastermind Session
- 10:30am Expert Interview: Best Practices for Partnering with Families & Trusted Advisors
- 12:00pm Lunch
- 1:30pm General session - Stage vs. Age: Defining and Refining Your Niche
- 2:30 pm Expert Interview: Navigating Financing Options for Buyers Age 62 and Older
- 3:30pm Ask the Experts: Interactive Q&A with CSHPs and CSDCs
- 4:30pm SREI Recognition Ceremony: Celebrating Legacy Leaders and Achievements
- 5:00pm Evening Social (at the hotel - cash bar)

→ Thursday, October 12

- 8:00 am Continental Breakfast (provided)
- 8:30 am General Session - Productivity and purpose: Focusing on what matters most
- 9:30 am Agent Panel: Accelerating Readiness & Streamlining Sales through Downsizer Clubs
- 10:45am Expert Interview: Specialized Moving Services for Relocating Older Adults
- 12:00pm Lunch & Learn (included) - Case Study Discussions
- 1:30 pm Closing Session - Unleashing Your Potential: Crafting Your Personalized Growth Plan for Success
- 3:00 pm Adjourn